Board of Directors

Rev. Elaine Berg, Board Chair
Conference Dean, Upstate Synod of the ELCA

Georgia VanDyke, Board Vice Chair
Executive Director, Schoharie County Chamber of Commerce

Shirley Ball
Business Owner, Registered Nurse

David Cox
Cornell Cooperative Extension

Nancy Dingee (through 7/14)
Director Schoharie County OFA

Dianne Enders
Real Estate Agent

Dr. Patrice Hallock, Board Treasurer
Utica College Professor

Brian Kaiser
SUNY Cobleskill Director of Center for Community Engagement

Robert Lindholm
Retired Auditor, State Comptroller’s Office

Colleen Mahar, Board Secretary
Director of Agency Services
Schoharie County Child Development Center

Daniel Ross, Esq.
Ross Law Office

Dr. Carlton Shepard
United Methodist Minister

Jean Sparks (through 10/14)
Retired RN

Michael Vamvas
Entrepreneur

Judith Warner
Retired Director
Schoharie County Office of Emergency Services
Staff Members

Sarah Goodrich  
Executive Director

Robin Alley  
Office Manager

Jerrine Corallo  
Development Director

Josh DeBartolo  
Outreach Consultant

Allan Decker  
Client Services Manager

Ken Dingee  
Resource & Construction Director

Jillian Kubiak  
Volunteer Director & AmeriCorps Supervisor

Jeffrey Palmer  
Case Manager

Committee Members

Cathleen Berry, Graphic Designer  
Grindstone Press & Graphics

Cathleen Cox, Volunteer

Jim Czebiniak  
Construction Site Supervisor

Bill Kinisky  
Construction Site Supervisor

Mike Stephen  
Construction Site Supervisor
AmeriCorps VISTAs for 2014

Rachel Blasch
Preparedness & Public Education Volunteer Coordinator August 2013 - August 2014

Christian Cernauskas
Marketing & Media Coordinator March 2014 - March 2015

Sheila Donegan
Regional Business & Community Development Coordinator March 2014 - March 2015

Brit Hotaling
Tourism & Events Coordinator November 2014 - November 2015

Matt Ladd
Disaster Systems Technology Coordinator March 2014 - March 2015

Lindsay Lynch
Special Events & Marketing Coordinator August 2014 - May 2015

Robin Ressler
Grant Writing & Fund Development Coordinator March 2014 - March 2015

Robyn Sedgwick
Preparedness & Public Education Volunteer Coordinator August 2014 - August 2015

Doug Stinson
Mitigation & Preparedness Volunteer Coordinator March 2014 - August 2014

Marisa Weldon
Special Events Coordinator August 2014 - September 2014

Kelton Weller
Donor & Fund Development Coordinator August 2013 - August 2014
A message from
SALT Executive Director
Sarah Goodrich

At the beginning of 2014 SALT set goals for the year. The primary goal was to bring
the second stage of recovery (rebuilding stage) to a finish by completing as many re-
building projects as possible with the funds available and raise funding to pay for ad-
ditional cases as they came forth. The second goal was to transition from the second phase of recovery into the third
phase, long term recovery earmarked by economic and community renewal. An active marketing strategy was an es-
sential part of an effective transition. Ongoing fund development to sustain the organization was another goal, along
with further development of SALT’s strategic plan. Other program areas adjusted to support the transition into phase
three or the renewal phase of long-term recovery.

Under the guidance of the Unmet Needs Roundtable committee, the first goal was met. All major rebuilding and con-
struction projects that could be accomplished with the funds and manpower resources available were completed. In
addition to those cases already in the system, new cases were accepted and processed, with greater numbers of post-
flood purchasers being assisted in 2014. Through the NY Rising-Better Homes program, residents applied for grants
to pursue rebuilding projects and/or be reimbursed for the rebuilding they had already completed. The Unmet Needs
committee decided to put these cases on hold until their NY Rising funding was awarded in order to stretch the SALT
funding available. From the beginning, the rebuilding effort depended on numerous volunteers’ skills and time, thus
leveraging the Unmet Needs funds many times over. Congratulations to the volunteer members of the Unmet Needs
Roundtable for their commitment and dedication to proper stewardship of SALT funds designated for unmet needs
and rebuilding.

The second goal of transitioning the organization from rebuilding to renewal was also accomplished, albeit in a less
tangible way. In 2014 as the rebuilding work diminished, so did the number of volunteers needed and available. SALT
made the shift into the renewal phase of the recovery cycle through the volunteer recruitment process. A conscious
change was made to project based recruitment. Volunteers are now recruited for specific jobs, including positions
needed for preparedness, construction, events, SAW, and more. SALT remains grateful for the literal army of volun-
tees who have served the area over the years. We are especially grateful for those volunteers who donated their time
and talent on a regular basis throughout 2014. Some of these people have been a weekly part of the re-
building process. Others have been regular office as-
sistants. Still others are always available to help as
needed. Willing hearts and hands have kept the
progress moving forward.

In 2014 as part of a move toward creating a more
resilient and prepared Schoharie County, SALT
began facilitating the development of a county-wide
Volunteer Resiliency Center (VRC) to respond in
the event of another disaster. Over the next few
years volunteers will be recruited and trained so
they are ready to respond when another disaster
strikes the area.
Case management continues to be an integral part of the rebuilding and renewal phase. In 2014, another layer of need was added to case management with the NY Rising program. The case management staff member provided advocacy for local residents to assist them through this complex and frustrating process. Those needing additional emotional support have had care management services by the Masters of Social Work (MSW) interns who serve with SALT thanks to a partnership with the SUNY Albany School of Social Welfare.

SALT’s participation in the AmeriCorps VISTA program continued to be a major strength. Although we lost some members and gained others as they moved in and out of their year of service, the quality of the SALT program for AmeriCorps VISTAs remained high. The Corporation for National and Community Service office has commended our program for the positive use of the individual volunteer’s gifts, the major accomplishments being made by the AmeriCorps VISTAs, and the opportunities for personal development offered to the AmeriCorps VISTA volunteers during their time with SALT. The standards set by the staff have been high and have been maintained throughout the transition from one staff supervisor to another. The AmeriCorps VISTAs are an important part of SALT’s strength and the state has granted us continuation in the program beyond the initial three year contract.

Numerous special events were held in 2014 to increase public awareness, create income, and strengthen relationships within the community. The largest event was the second annual “Bounty of the County” gala weekend. This included: a cocktail reception at the Tory Tavern then dinner at the Carrot Barn’s greenhouses on Saturday evening. This was followed on Sunday by an artisan marketplace and fair on the grounds of Lasell Hall in Schoharie. The work for this special event as well as the numerous other events during the year was coordinated by volunteer committee members, staff, and AmeriCorps VISTA members.

Marketing and public relations played a major role in the events, for all of SALT’s activities, and especially to keep the community abreast of the transition from phase two to phase three of the recovery cycle. Through the talent of outstanding volunteers, creative AmeriCorps VISTA members, and capable staff, SALT has achieved publicity throughout the year in various media outlets. These include: TV and radio interviews, newspaper articles and photos, mailings, weekly emails, an inclusive, updated website, and positive relationships with community organizations. The transition to another phase of recovery required updating of the Mission and Motto statements, adoption of a new logo, re-design of the website, weekly email format and Snippets format, update of SALT stationery and business cards, and the development of ways to be more relevant to the target audiences.

Fund development remained an important part of SALT’s work. NY Rising programs created SALT opportunities for grants, one of which was completed in 2014. Several other grant opportunities remain with NY Rising-Communities, but our future awarding of these remains uncertain. While our income was reduced due to fewer unmet needs and the transition into another recovery phase, new strategies were developed to promote a higher level of fund development success. A staff member was moved to a part-time development position to focus on grants and two staff positions were adjusted to part-time. Phone surveys were conducted to gauge the support within residential communities. New committee members were recruited and the committee was restructured for 2015. These adjustments along with input from the new committee members will work together to create more funding for 2015. At the end of 2014, SALT was awarded a $150,000 grant from NYS Department of State to study the feasibility of developing a multi-use trail along the Schoharie Creek for economic and community development.
Partnerships with numerous community groups locally, regionally and nationally continue to be important for SALT. A story collecting project with Rensselaer Polytechnic Institute (RPI) and the NY Folklore Society focused on collecting personal histories of the flood experience. The long-range goal of this project is to analyze the stories and better understand why SALT has been a successful model of rural disaster recovery. This relationship also led to staff participation in other events at RPI. Partnerships with our government representatives (Congressman Gibson, Senator Seward, Assemblyman Lopez, State Comptroller DiNapoli, Agricultural Commissioner Ball, Schoharie County town supervisors, and Schoharie County mayors) have remained strong, utilizing their expertise for client advocacy, resources, and influence to move recovery efforts forward. SALT also began building a stronger partnership with SUNY Cobleskill in anticipation of county economic development. Ongoing partnerships with Office of Emergency Services and Red Cross have been important to the creation of plans for a Volunteer Reception Center plus other preparedness initiatives such as Hope for the Homebound. (A program that created and distributed 200 preparedness kits to homebound residents of the county in 2014.) SALT’s relationship with the Schoharie Chamber of Commerce has been key to sharing our story with a broad audience and to mutually supporting the economic development of the county. Partnering with the Schoharie Reformed Church and Village of Schoharie allowed us to house SALT operations for modest costs. These along with SALT’s numerous collaborative relationships, provide the varied gifts and strengths needed to continue the recovery cycle moving forward in a timely manner.

In 2015, SALT will continue to support the recovery of the Schoharie Creek Basin and surrounding communities as we complete our transition into long term renewal. The Schoharie Creek Trail Feasibility Study will lead the way for economic and community renewal. The study will utilize the skills of many staff and AmeriCorps VISTA members. Eight AmeriCorps VISTA volunteers continue to be an integral part of SALT personnel, focusing on specific areas of capacity building. Construction projects for unmet needs will continue to diminish as we finalize the rebuilding portion of SALT’s goals, unless NY Rising projects needing construction management are granted. Volunteers will continue to be at the heart of the organization’s activities, and will be recruited and trained per program need. The Preparedness program will focus on actualization of plans for a Volunteer Resource Center, plus the training of preparedness volunteers. Case and Care Management will be reassessed as unmet needs diminish. SALT will operate a Fund Development campaign to raise funds necessary for program services, salaries, and operational expenses with a goal of $500,000. This campaign will include grant applications, special events, one to one large donor solicitations, and general donor solicitations.

SALT’s reason for existence has always been to serve the people of the Schoharie Creek Basin following the flooding events of Hurricane Irene and Tropical Storm Lee. Belief in our resilient neighbors drives SALT’s desire to increase resources and opportunities for them. This will create a community that is increasingly desirable for residents, will attract more families and businesses to the area, and will elevate the overall standard of living. All while creating sustainable and vibrant communities. The mission is clear; SALT will continue to move forward into 2015.

Sarah W. Goodrich
Executive Director
2014 SALT Committee Reports
A summary of accomplishments

Audit and Finance Committee
Committee Chair: Robert Lindholm
Treasurer: LeeAnn Arnold
Members: Shirley Ball; Elaine Berg, Sarah Goodrich, Patrice Hallock, Dan Ross

2014 was a busy year for the Audit and Finance Committee. The committee name and responsibilities changed from the Finance Committee to the Audit and Finance Committee. The Committee thanks both Sarah Goodrich and Robin Alley for their help and dedicated work on the SALT’s financial matters and maintaining an effective accounting system.

The major accomplishments for 2014 included:

Financial Statements were audited for a second year. The committee reviewed the NYS “Not for Profit Revitalization Act” to ensure compliance. As a result, the Committee incorporated audit responsibilities and revised the Audit & Finance Committee’s Policies and Procedures with Board approval. Another key change was implementing SALT’s Quickbooks’ accounting system. One major change was adding “class” codes to report income and expenses by program activity. Finally, the committee successfully developed the 2015 Annual Budget and obtained Board approval on December 2, 2014.

The committee also updated SALT policies. These areas include: sections of SALT’s Strategic Plan as they relate to audit and financial accountability strategies and the Audit & Finance Committee’s Statement of Purpose. The regular reporting of financial statements for Board and other Committees was continued.

To build off of the accomplishments of 2014 the committee has set the following goals for 2015: to finish the development of an investment policy, improve financial reporting for all users, and work with the audit firm to improve the timeliness of the audited financial statements and related federal and state reports.

Fund Development Committee
Committee Chair: Sarah Goodrich
Members: Pat Clancy, Nancy Dingee, Dianne Enders, Matthew Metzgar, Wayne Regels

SALT staff and volunteers continue to solicit and secure financing through grants, private donations, and special events. In 2014 SALT coordinated three direct mail campaigns which raised $48,489 in individual donations. SALT received $83,848 from corporations, $5,167 from congregations, and $45,089 in grants from the private sector. SALT also received a third year of funding totaling $38,931 for its AmeriCorps VISTA program. At the close of 2014, Schoharie County and SALT received $149,876, the largest grant of the year, to study the feasibility of constructing a multi-purpose recreational trail along the Schoharie Creek Basin from North Blenheim to Esperance. Finally, events throughout the year brought in $31,024.
A major focus of fund development activities in 2014 was on cultivating relationships with individual and corporate donors. Executive Director Sarah Goodrich and committee members conducted over twenty meetings with local and regional business leaders to secure donations in support of SALT’s ongoing work. SALT also unveiled a new fund development campaign where local businesses display a sticker that reads: “We Support SALT.” SALT also received accreditation by the Better Business Bureau to improve its attractability to individual and corporate donors.

There were significant staff changes in 2014 to the Fund Development team. SALT staff member Jerrine Corallo transitioned from Volunteer Director to Fund Development Director. In 2015 she will focus on securing additional grant funds for SALT’s administration and special projects.

**Human Resources Committee**

Committee Chair: Elaine Berg  
Members: Lisa Boss, Sarah Goodrich, Peg Himes, Georgia VanDyke

The purpose of the Human Resources Committee is to support the Executive Director in oversight and care for the administration and staff of SALT and to give attention to the composition of the SALT Board of Directors for the effective and appropriate involvement of all board members to ensure continuing vitality and effective governance.

Sarah continues to be the face of SALT both locally and beyond the borders of the Schoharie basin area. Her work has been noted by state officials and she has received accolades for her direction of the Schoharie recovery area. Along with Board member Georgia VanDyke she continues to serve as co-chair of the local area’s New York Rising program.

The committee has also worked with Sarah to continue to monitor personnel policy documents and to make changes as appropriate for compliance with SALT’s By-Laws and governmental regulations for a 501(C)3, especially in light of new regulations in effect in 2014.
The board development focus has continued to consider additions to the Board of Directors, recruiting members according to areas of expertise and agency/organization representation. Board orientation has been carried out by the Chair on an as needed basis using the Board Handbook as a source of information. Robin Alley, Office Manager, has been a strong support in keeping documents up to date and readily available not only for the Human Resources Committee, but also for all tasks of committees and staff.

The Human Resources Committee determined that Board Training, which had been held in November prior to the Annual Meeting, would be moved to February after the 2015 Annual Meeting. Several items (financial awareness and fund development) are being considered for the 2015 meeting. Human Resources also prepared a board evaluation document for the use of board members to indicate their own view of board participation and activity.

A Strategic Plan sub-committee led the Board in a process for evaluating and re-examined the Mission Statement, core values and motto for SALT. The work of this committee and the Board will appear in another report. This sub-committee chaired by Carl Shepard has assisted the SALT Board in moving from a recovery emphasis to renewal for local communities.

The Board Committees continue to function ably with staff support. Case/Care Management has been accomplished by Jeff Palmer with Social Work interns from SUNY Albany. Jeff’s departure to other employment in early December was received with sadness by staff and community. In the interim period, Robin Alley, who previously worked as a disaster case manager, will cover this position part time.

The Board of Directors said goodbye to two long-time members: Nancy Dingee and Jean Sparks. A special thank you to them for their commitment from the very first days of 2011 after the flood waters covered our area.

New members of the SALT community in 2014 included: Judith Warner, Chair of Preparedness/Volunteer Resilience; Shirley Ball, member of the Finance Committee; and Dianne Enders, who serves on the Events Committee.

A final word of thanks to a number of individuals who have been invaluable to SALT and to this committee:

To Sarah Goodrich, SALT Executive Director, who continues to be the guiding force for the fantastic work that SALT gives to the local community. Her leadership and commitment to SALT and Schoharie County has been recognized far beyond the basin limits. The HR committee values her leadership and vision for a better future for all.

To current and past Board members whose strong commitment to SALT and recovery/renewal makes it all work smoothly and positively into a new normal for the Schoharie basin.

Marketing and Events

Committee Chair: Michael Vamvas
Members: Cathleen Berry, Christian Cernaukas, Jerrine Corallo, Dianne Enders, Brit Hotaling, Jillian Kubiak, Lindsay Lynch

In 2014 SALT planned 10 events, hosted three successful press conferences and submitted 14 press releases and event ads to regional media outlets. SALT’s brand and mission was kept in constant public view. SALT has been featured on local news television programs, radio, blogs, social media and in print.
A variety of special events raised over $31,024 in 2014. These included: Zumba-thon, Fat Tuesday Breakfast, Savor Schoharie, Bounty of the County, several Surf & Turf dinners, and a margarita fundraiser at Bombers Burrito Bar in Albany.

The Zumba-thon at the DACC in February garnered a lot of support from the fitness community. The Fat Tuesday Breakfast at Fusion Church in March earned nearly $3,000 during the night, with a huge turnout. Savor Schoharie, a moveable feast, was the first of its kind and was attended by over 90 people. The event was such a triumph that Savor Schoharie has become a new annual event. In June, the second annual Bounty of the County weekend was held. The event was by far the largest of the year in scale, time, and effort. It was also the largest fundraiser of the year.

A major cornerstone in 2014 for Marketing has been SALT’s rebranding shift. The rebranding started from the ground up. It included constructing a new mission and vision statement, and a new logo was created for branding purposes. SALT’s website was also overhauled and streamlined to make it more modern and user friendly for all demographics. The weekly email has also undergone cosmetic and content changes to be more engaging to the weekly readers.
The Preparedness Committee was established in 2014 to partner with the Schoharie County Office of Emergency Services (SC OES), Human Service Coordinating Council (HSCC), and other organizations in the area. The numerous goals of this collaboration include: communicate educational information, assist with preparedness training, review and make recommendations to SALT Unmet Needs for mitigation/prevention projects, coordinate with SALT Volunteer/Resilience Committee for human resources needs to set up and run a volunteer reception center, collaborate with a grants person for funding needs, coordinate with Schoharie County Office of Emergency Services (OES) to create a plan for donation collection and distribution of items, and participate in the development of a county VOAD.

Accomplishments included:

The committee coordinated with Schoharie County Office of Emergency Services to distribute their Voluntary Evacuation Form. This will be used by emergency services to determine those in need before and during an emergency. Hope for the Homebound was an entirely new program that was developed. This included the creation and distribution of 200 Hope for the Homebound go kits. These kits were given to homebound residents that could have difficult or delayed evacuation at the time of an emergency. It was an impressive project that involved the faith community, county agencies, businesses, and local volunteers. Money and products were donated to fill the backpacks, which were donated by OES. Schoharie County ARC assisted with packing the backpacks and Schoharie County Office for the Aging, Head Start, and Cobleskill/Richmondville Central School all assisted with the distribution.

It was determined it would be more practical for the Preparedness and Volunteer Reception Center (VRC) Committees to combine. The Preparedness Committee will be the lead with the VRC as a subcommittee moving forward.

Jerrine Corallo, Jean Sparks and Carl Shepard resigned from the committee due to other obligations and Rachael Blaasch completed her AmeriCorps VISTA commitment with SALT.
Committee Chairs: Matt Ladd, Doug Stinson
Members: Buck Burdan, Emily Davis, Sheila Donegan, Floyd Gurnsey, Robin Ressler, Ted Shuart, Mike Warner

Despite a slow start this summer, the Schoharie Area Wild project is progressing nicely. Numerous ideas for the trail project have been suggested, and research is being done on how best to implement them. The committee has identified several key areas we feel are vital to the project’s success, including surveying community desires for a trail and features it should have, sources of funding, and specific volunteer projects. CFA funding has been secured, and SAW’s next goal is to identify the best way(s) to utilize these funds. We continue to solicit community feedback and are reaching out to potential partners for projects; which could include tie-ins with existing recreational resources; creating opportunities to draw users from outside the county, and cultivating partnerships to help ensure forward momentum heading into the spring; when we can start to undertake these projects.

Unmet Needs Roundtable

Committee Chair: Georgia VanDyke
Members: Carl Shepard, Jim Wolford, Shane Nickle, Judy Warner, Ken Dinge, Jeff Palmer, Al Decker, Lynn Gluekert, Rachel Blasch

When our committee was formed in 2012, our community was attempting to deal with, and recover, from the most devastating disaster in the history of Schoharie County. During the last three years, the Unmet Needs Roundtable has distributed a total of $611,287.96 and 168,475 volunteer hours to address rebuilds, construction, destruction and repairs of 207 homes and businesses-154 served by the Roundtable, 24 pre-approved by Schoharie Recovery, and 29 in 2012 before the Roundtable was formed—in an effort to rebuild our communities in Schoharie County.
2014 has been a year of transition and change for the Unmet Needs Roundtable. In September, the committee adjusted the “Decision Making Flow Chart,” and agreed that after a case has been inactive for twelve months every effort would be made to follow up, but if there was still no action taken, the case would be closed. Throughout the 2013 to 2014 fiscal year we continued to address homeowners’ and businesses’ needs by committing $498,498.51 and 4,340 volunteer hours. The Roundtable has come very close to exhausting funds, with only a total of $17,524.08 still committed to open cases.

The Unmet Needs Roundtable committee wishes to continue to serve the residents of Schoharie County by meeting quarterly, with a stipulation to meet more if necessary, and using their $50,000 budget to address the community’s needs.

**AmeriCorps VISTA**

The AmeriCorps VISTA program continues to serve as a driving force at SALT both increasing our organizational strength and the strengths of multiple groups throughout the county. This is evident in the money, donated materials, services, and resources leveraged through 2014. Our cash donations included a combination of grant writing efforts, special events, and donor outreach. In-kind services include donated materials, as well as volunteer labor that was coordinated and managed by SALT AmeriCorps VISTAs.

The sustainability of SALT’s recovery and economic development efforts would be significantly diminished without the support of our AmeriCorps VISTAs. They have researched and applied for new grants. AmeriCorps VISTAs have recruited 318 new volunteers while promoting SALT’s new programs and encouraging preparedness throughout Schoharie County. AmeriCorps VISTA members have also completely redesigned the SALT website to incorporate more interactive and engaging elements. AmeriCorps VISTAs have also created videos detailing different SALT programs as well as overhauled our social media presence during SALT’s initial rebranding process.

The biggest challenge for the AmeriCorps VISTA program in 2014 has been the changes in staff and AmeriCorps VISTA supervision. As one supervisor left for maternity leave, another was hired, with little time for a transition. At the same time SALT’s current AmeriCorps VISTAs were transitioning; two new AmeriCorps VISTAs started where two AmeriCorps VISTAs ended their service in a span of a few weeks. This combination made for a stressful and confusing time for everyone.
Through the AmeriCorps VISTA program we continue to strengthen and expand our collaborative efforts. SALT AmeriCorps VISTAs spearheaded a number of county-wide projects that greatly contributed to the recovery effort through emergency preparedness and economic development.

**Volunteer Resiliency Committee**

Committee Chair: David Cox  
Members: Jerrine Corallo, Lindsay Lynch, Scott McCumber, Sara Spezzano, Skip Zimmerman, Christopher Small, Rachel Blaasch, Anne McCuish, Brenda Weaver, Brian Kaiser, Gail Adamschek

In 2014, the Volunteer Resiliency Committee was hard at work. Research was conducted to find trainings, including CPR and First Aid, which were available for both committee members and the wider community to take. The Committee implemented SALT’s VRC program by modeling it for other VRC’s surrounding Schoharie County.

To further the VRC program, a variety of logistical work was completed. A volunteer needs assessment survey was created and mailed, a website page linked to Salesforce was created for volunteer sign-up, the pre-inspection and walk-through paperwork was finished, and the standard operating procedures and memorandum of understanding paperwork is nearly finalized. In addition, all of the descriptions for volunteer VRC positions were completed and publicly posted, and a VRC movie was filmed and posted on the website.

To further the goals of SALT, the Preparedness and VRC committees were combined. The VRC became a subset of the Preparedness committee which is dedicated to getting Schoharie County ready for Volunteer Reception Centers and will continue to work towards that goal in the coming year.
INDEPENDENT AUDITOR’S REPORT

To the Board of Trustees of
Schoharie Area Long Term, Inc.

We have audited the accompanying financial statements of Schoharie Area Long Term, Inc. (a nonprofit organization) which comprise the statements of financial position as of December 31, 2014 and 2013, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error in making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Schoharie Area Long Term, Inc. as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses on pages 8 and 9 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

DeChants, Fuglein & Johnson, LLP
Latham, New York

August 4, 2015
## SCHOLARSHIP AREA LONG TERM, INC. STATEMENTS OF FINANCIAL POSITION
### DECEMBER 31, 2014 AND 2013

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<td><strong>CURRENT LIABILITIES</strong></td>
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<tr>
<td>Accounts Payable</td>
<td>$12,086</td>
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<tr>
<td>Accrued Payroll Taxes</td>
<td>1,845</td>
<td>3,787</td>
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<tr>
<td>Accrued Wages</td>
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<td>8,038</td>
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<tr>
<td>Total Current Liabilities</td>
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<td>34,414</td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>194,831</td>
<td>262,337</td>
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<tr>
<td>Temporarily Restricted</td>
<td>21,575</td>
<td>165,433</td>
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<tr>
<td>Total Net Assets</td>
<td>216,406</td>
<td>427,770</td>
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<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td>$232,012</td>
<td>$462,184</td>
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</table>

The accompanying notes are an integral part of these financial statements.
SCHOHARIE AREA LONG TERM, INC.
STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>UNRESTRICTED NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue and Public Support</td>
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<tr>
<td>Contributions</td>
<td>$149,370</td>
<td>$469,782</td>
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<tr>
<td>Donated Services</td>
<td>106,620</td>
<td>408,809</td>
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<tr>
<td>Donated Materials and Facilities</td>
<td>19,893</td>
<td>48,125</td>
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<tr>
<td>Interest Income</td>
<td>2,535</td>
<td>1,556</td>
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<td>Miscellaneous Income</td>
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<tr>
<td>Net Assets Released from Restrictions</td>
<td>269,113</td>
<td>137,840</td>
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<tr>
<td>Total Public Support and Revenue</td>
<td>547,932</td>
<td>1,066,112</td>
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<td><strong>EXPENSES-Schedules 1 and 2</strong></td>
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<tr>
<td>Program Services</td>
<td>501,983</td>
<td>1,028,473</td>
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<tr>
<td>Management and General</td>
<td>92,154</td>
<td>85,094</td>
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<tr>
<td>Fundraising</td>
<td>21,301</td>
<td>24,896</td>
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<tr>
<td>Total Expenses</td>
<td>615,438</td>
<td>1,138,463</td>
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<tr>
<td><strong>DECREASE IN UNRESTRICTED NET ASSETS</strong></td>
<td>(67,506)</td>
<td>(72,351)</td>
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<td><strong>TEMPORARILY RESTRICTED NET ASSETS</strong></td>
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</tr>
<tr>
<td>Grants</td>
<td>63,550</td>
<td>87,551</td>
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<td>Contributions</td>
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<td>Fundraising and Special Events</td>
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<td>35,392</td>
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<tr>
<td>Net Assets Released from Restrictions</td>
<td>(269,113)</td>
<td>(137,840)</td>
</tr>
<tr>
<td><strong>INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS</strong></td>
<td>(143,858)</td>
<td>3,556</td>
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<tr>
<td><strong>DECREASE IN NET ASSETS</strong></td>
<td>(211,364)</td>
<td>(68,795)</td>
</tr>
<tr>
<td>Net Assets-Beginning</td>
<td>427,770</td>
<td>496,565</td>
</tr>
<tr>
<td>Net Assets-Ending</td>
<td>$216,406</td>
<td>$427,770</td>
</tr>
<tr>
<td>Description</td>
<td>2014</td>
<td>2013</td>
</tr>
<tr>
<td>----------------------------------------------------------------------------</td>
<td>---------</td>
<td>---------</td>
</tr>
<tr>
<td>CASH FLOWS FROM OPERATING ACTIVITIES</td>
<td></td>
<td></td>
</tr>
<tr>
<td>DECREASE IN NET ASSETS</td>
<td>$(211,364)</td>
<td>$(68,795)</td>
</tr>
<tr>
<td>ADJUSTMENTS TO RECONCILE DECREASE IN NET ASSETS TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</td>
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</tr>
<tr>
<td>Depreciation</td>
<td>1,569</td>
<td>1,062</td>
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<tr>
<td>Donated Property and Equipment Included in Donated Materials and Facilities</td>
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<td>(6,734)</td>
</tr>
<tr>
<td>Decrease (Increase) in:</td>
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<td></td>
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<tr>
<td>Grant Receivable</td>
<td>564</td>
<td>(3,944)</td>
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<td>Matching Donation Receivable</td>
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<td>250,000</td>
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<tr>
<td>Due From Affiliate</td>
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<td>15,890</td>
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<td>Employee Advance</td>
<td>1,613</td>
<td>(1,613)</td>
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<tr>
<td>Prepaid Insurance</td>
<td>754</td>
<td>(3,568)</td>
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<tr>
<td>Increase (Decrease) in:</td>
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<td></td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>(10,501)</td>
<td>20,098</td>
</tr>
<tr>
<td>Accrued Payroll Taxes</td>
<td>(1,942)</td>
<td>(955)</td>
</tr>
<tr>
<td>Accrued Wages</td>
<td>(6,363)</td>
<td>8,038</td>
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<tr>
<td>Total Adjustments</td>
<td>(14,306)</td>
<td>278,274</td>
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<tr>
<td>Net Cash Provided (Used) by Operating Activities</td>
<td>(225,679)</td>
<td>209,479</td>
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<tr>
<td>CASH FLOWS FROM INVESTING ACTIVITIES</td>
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<tr>
<td>Cash Paid to Acquire Equipment</td>
<td>(531)</td>
<td></td>
</tr>
<tr>
<td>Net Cash Used by Investing Activities</td>
<td>(531)</td>
<td></td>
</tr>
<tr>
<td>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</td>
<td>(226,201)</td>
<td>209,479</td>
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<tr>
<td>CASH AND CASH EQUIVALENTS-Beginning</td>
<td>445,014</td>
<td>235,535</td>
</tr>
<tr>
<td>CASH AND CASH EQUIVALENTS-Ending</td>
<td><strong>$ 218,813</strong></td>
<td><strong>$ 445,014</strong></td>
</tr>
</tbody>
</table>
The Fuller Home, Middleburgh

SALT continues to help people of all ages recover from Hurricane Irene and Tropical Storm Lee; however, a significant number of these people are senior citizens.

Ken Dingee says, “Among all of the households in the county that were impacted by Irene and Lee, the percentage of seniors is approx. 36%. But the percentage of our clients who are seniors and have requested and received assistance from SALT is significantly greater at 58%.”

One such family is the Fullers. A mere few weeks before Hurricane Irene devastated their small town in Blenheim, New York, Joseph and Barbara Fuller had finally completed remodeling their home. Joe, a former Marine and retired truck driver, had spent years going room by room as time and money permitted to turn the house into their dream home. After the flood water destroyed their entire first floor and all the years of hard work, the Fullers were sure they would never be able to return home. Thankfully people like Robin Alley helped them believe they could. Donations started to come in and with the assistance of SALT and many other agencies the Fullers were finally able to move home in August 2013. “We would never have been able to go home without SALT,” Barbara stated.

The Fuller’s experience also highlights the great partnerships that have emerged since the disaster. Often working together, the following agencies provided assistance to the Fullers:

- Three Strands Ministry, Catholic Charities of Schoharie County, Blenheim Pharmaceutical Inc.
- Schoharie County Community Action Program, Schoharie County Office for the Aging
- Tom Bernhardt (electrician), Aaron of Aaron’s Electric (Middleburgh), National Guard
- United Methodist Committee on Relief, Huntersfield Christian Training Center
- Blenheim Methodist Church, Gallupville Church, West Fulton Church, and many other volunteers.
The Hagadorn Home, Middleburgh

Robin and David Hagadorn always dreamed of owning a house of their own. Before living at their current residence on Amelia Lane, they rented a trailer on Route 145. The plan had always been to buy a home eventually. However, the Hagadorns had no way of foreseeing the way in which they would come to finally reside in their current home. The single level house was flooded with 7 feet of water on its single floor; all that was left dry was the crawlspace above.

When the house went up for sale shortly after, the Hagadorns knew they had to take advantage of the opportunity to buy the house and make their dream come true. The house was still a mess, but David Hagadorn and a friend were able to pitch in for labor. David was able to jack up the house to fix the foundation and rebuild its pillars, however, the job was still too big for them to take on by themselves. They were lacking in necessary resources, especially labor, and the house still needed new heating and plumbing systems. If they were ever going to be able to move in, they were going to need help.

SALT knew as soon as they were contacted by the Hagadorns that they would be able to help. Soon the house was filled with volunteers and the needs for rebuilding were being met. Robin Hagadorn remembers “All of the volunteers were respectful, courteous, polite and what got me most is, at the end of the day, they were thanking me! The words “thank you” seem so small in comparison to how I feel about them all.”

She also knew that they wanted to move in as soon as possible, even if the house wasn’t finished; as long as it was safe, secure and sanitary.

“It has been a lifelong dream to own a beautiful house, I knew we would get here eventually, but never in my wildest dreams did I expect the outpouring of volunteers who worked on our home.”

SALT is honored to have been able to help the Hagadorns’ dream come true, and we are all so glad that they now have a beautiful, safe and secure place to call their own. But, there are still many other homeowners and families in need of help and support. We want to continue to provide this assistance to all who need it, and any and all outside assistance and donations of your time would be graciously welcomed!